



Sewer jetting makes a lot of demands on hose.

CRP makes the hose that a lot of people demand.



CUSTOMER PROFILE

Scott Williams
RABCO Sales

A sewer jetting distributor and contractor in Hamden, Connecticut, RABCO Sales has been supplying CRP thermoplastic hose products for sewer jetting applications for more than 20 years. And according to Scott Williams, "We have had nothing but positive feedback from our customers, it's a good durable hose."

RABCO's customers range from local plumbing contractors to large sewer and drain cleaning specialists and municipal workers who depend on this hose to get the job done on a daily basis. "From small 4" residential drain lines to large 12" sewer lines", Scott Williams adds, "my customers do it all."

WHY THEY CHOOSE CRP

A DEMANDING JOB DEMANDS A TOUGH PRODUCT

Tough but flexible

Sewer jetting is one of the most demanding applications for an industrial hose. CRP sewer hoses are not only designed and tested to be stiff enough to be pushed up a line, and strong enough to withstand pressures from 1750 to 5250 PSI, but also flexible enough so they can still bend as needed. According to Scott Williams, "Having a high pressure rating while keeping flexibility is important. Some other brands just can't do that."

Another important factor for RABCO's customers when choosing a sewer hose is durability. "The more jobs they can get out of a hose means more money in their pocket." Scott points out, "CRP makes a good, durable, reliable product at a reasonable price. I think it meets all my customers requirements."

Easy sewer clean out. Easy clean up.

CRP sewer jetting hoses are designed with a sleek outer surface. By eliminating any spaces, indents, bumps or overlaps, this smooth design makes it easy for customers to effectively clean the hose after each use to avoid harmful bacteria build-up. No one has to tell Scott that this is an important benefit to anyone who spends hours every day working in a high-bacteria environment.

CRP delivers on time, time and again.

CRP has four warehouses serving the NAFTA market. Their strategic locations enable CRP to get product out to customers quickly – most times within 24 to 48 hours from the initial order request. "Getting the product to the customer when they need it is a big plus." Williams points out, "My customers can't afford to wait for a product when they have jobs waiting for them." Scott adds, "They appreciate quick delivery times and CRP comes through."

The quality of CRP's product is only matched by their service.

CRP's service staff also understands the need for quick response to a customer's questions. "If any action is required, Brendan, my main contact, has always helped in any way he can and satisfied the situation. Anytime I have a question, it has always been answered promptly." says Scott Williams. "The quick, reliable service is a key factor to our doing business with CRP."

Superior product. Competitively priced.

Even though CRP delivers a product that's far and above the competition, its prices are not. According to Scott, "The pricing we receive on most of the hose sizes allows us to be competitive in our market." Scott and his customers are so impressed with the durability and price point of CRP hoses that he doesn't bother to shop around anymore. According to Scott, "We have a standing quote with CRP for all the hoses we sell."



To order CRP Industrial Hose or request a full-color catalog, call 1-800-526-4066 or visit crpindustries.com.

